ENQUIRY NUMBER: E3792DXKZNOU

The support, maintenance and monitoring of Huawei Modular Smart Rack and Powerman 60kVA UPS infrastructure located at the Westville Contact Centre in the KZN Operating Unit, for a period of four (4) years.

Date: 13 November 2026

Venue: MS Teams

Time: 09h00

Presented by: Nomusa Shabane



Agenda

Item	Presenter
Opening, Welcome, Introduction	Nomusa Shabane
Safety	Nomusa Shabane
Commercial Requirements	Nomusa Shabane
Technical Requirements	Michelle Schlechter
SDL & I Requirements	Derna Edmund
Quality Requirements	Khelinah Dlamini
Safety Requirements	Pierre White
General / Questions/Closure	Nomusa Shabane

Purpose of the Clarification Meeting

- **This is NOT a compulsory clarification meeting. Tenderers that do not attend a non-compulsory meeting will not be disqualified and will be permitted to tender**
- **To assist Tenderers in understanding the requirements for this tender.**
- **To assist the Tenderers with compiling the tender documents.**

Tender Information

- Enquiry Number: **E3792DXKZNOU**
- The outcome will result in the award of a single service provider
- **The support, maintenance and monitoring of Huawei Modular Smart Rack and Powerman 60kVA UPS infrastructure located at the Westville Contact Centre in the KZN Operating Unit, for a period of four (4) years.**
- Tenders uploaded on the following portals:

❖**https://tenderbulletin.eskom.co.za**

❖**https://www.etenders.gov.za**

- **The deadline for tender submission is** 10h00am on Wednesday, 25 November 2026

Tender Info cont..

- The Eskom *Representative* is:
  Nomusa Shabane(Buyer)
  E-mail: **ManquzNB@eskom.co.za**

- Clarifications/Queries are to be submitted in writing to the Buyer. No telephonic calls to me made for queries regarding this tender.

- The closing time for clarification of queries is five (5) days before the deadline for tender submission.

- All clarifications/questions and subsequent responses will be published on the National Treasury & Eskom tender portals.

- **Tenderers are encouraged to continuously check the bulletins for the latest updates or addendums during the tender process.**

Tender Information

- Tenders are to be submitted electronically via Eskom Tender bulletin site on the Eskom E- tendering page - https://eTendering.eskom.co.za by the stipulated closing date and time.

- The documents need to be uploaded under the following folders:
  - Commercial
  - SDL & I
  - Technical
  - Safety
  - Quality

- If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.

- For E-Tendering, a tenderer's failure to have submitted/uploaded tender documents will render the tender non-responsive.

Tender Information

- All documents need to be submitted in a PDF format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabytes).
- No Zip/condense files can be uploaded
- No hard copy will be accepted
- Feedback on successful / non-successful tenderers will be communicated at the end of the process.
- Regret letter will be uploaded on the tender portals.

Evaluation Process

The evaluation will be conducted in terms of the Preferential Procurement Policy Framework Act ("PPPFA"). The 80/20 scoring system will be applicable to this evaluation. The evaluation process and criteria will be as follows:

- Step 1 - Basic Compliance
- Step 2 - Functionality - Technical
- Step 3 – Price and Preference
- Step 4 - Contractual requirements

Step 1: Basic Compliance – Commercial

Mandatory Returnable (Disqualifiable)

Returnables that are required to be submitted with the tender at Tender closing date and time. If not submitted by tender closing the tender will be disqualified.

- Meet the eligibility criteria for a tenderer

- Completed and signed NEC3 Term Service Contract (TSC3) – Form of Offer and Acceptance and the Schedule of Deviations including the price list completed in its entirety.

Step 1: Basic Compliance – (Non - Disqualifiable) Returnables

Returnables that are required to be submitted with the tender at Tender closing date and time. however, if not submitted by Tender closing, additional period of 5 working days given to be submitted, failing that; the tender will be disqualified.

- **Annexure A** - Authorisation Form
- **Annexure B -** Acknowledgement form
- **Annexure C -** Tenderer's particulars
- **Annexure D -** Integrity Declaration Form
- **Annexure H -** SBD 1 Invitation to Bid
- **Annexure I -** SBD 6.1 Preference Points Claim Form in terms of PPPFA 2022 regulations
- **Annexure J =** SBD 4 – Bidders Disclosure
- **Annexure K -** E-Tendering Training Acknowledgement Form
- Supplier Tax Evaluation Pack

Step 1: Basic Compliance Cont.

Commercial Mandatory Tender Returnable for Contract Award

- **The requested returnable (s) are required to be received by the Procurement Practitioner by contract award; failure to provide the document will deem the tender non-responsive.**

    - CSD Registration (MAAA Number)

Cont..

- **ONLY COMPANIES THAT PASS ALL THE STAGE 1 REQUIREMENTS WILL PROCEED TO THE NEXT STAGE (Technical)**

Step 2 – Functionality - Technical Evaluation

- Detailed criteria to be presented by Technical Lead.

Cont…

- **ONLY COMPANIES THAT PASS ALL THE STAGE 2 WILL PROCEED TO THE NEXT STAGE (Price & Specific Goals)**

Step 3 – Price and Specific Goals

- Tenderers will be ranked by applying the preferential point scoring for the 80/20 system. Eskom will add the score from Pricing and Specific Goals together and rank the suppliers from the highest to the lowest.

- The outcome will result in the award of one service provider.

SDL & I requirements

- SDL & I to discuss – Derna Edmund

Step 5 - Contractual Requirements

- The contractual requirements stated in the tender are not required for scoring but are prerequisites for contract award. The contract will not be awarded until these requirements are met.

- Tenderers still in the running for this contract will be evaluated in terms of their contractual requirements. Should they not pass the initial evaluations, the Procurement Practitioner and the subject matter expert (if need be) will engage with the tenderers. They will be advised of their shortcomings and have 7 working days in which to correct their shortcomings or submit the outstanding documents.

- Failure to correct the shortcomings or submit the outstanding documents within the stipulated time will result in the tender being deemed unacceptable in terms of their contractual requirements and will not be evaluated further. As a result, the tender may be awarded to a tenderer other than the highest-ranked / recommended tenderer.

Contractual Requirements Cont.

- **TO BE PRESENTED BY THE RELEVANT LEADS**
- **Contractual requirements entail the following sections:**
  - **SAFETY**
  - **QUALITY**

General

- **All presentations will serve as minutes and will be loaded to the bulletins.**
- **All questions raised at this clarification meeting and those emailed to the Buyer will be posted to Eskom's tender bulletin and National Treasury's e-portal. Answers will also be posted to the same platforms.**
- **Vendors without an Eskom Vendor Number may submit a tender.**



Thank you!